

E M P L O Y E R S U P P O R T P R O G R A M S
D E C E M B E R 2 0 0 9

| Min./Agency | Program | Purpose | Business Retention and Expansion Consulting | Financial Assistance | Export | Research / Commercialization | Networking | Skilled Workforce | Other |
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| R e s e a r c h a n d D e v e l o p m e n t | | | | | | | | | |
| NRC (National Research Council) | Industrial Research Assistance Program | <ul style="list-style-type: none"> Industrial Technology Advisors address 1. technical and research needs of SMEs; 2. sustainable development issues at each stage of R & D process & innovation cycle. Mentor support. \$50,000 for small projects 100% funding for research and development (workforce), 75% (for consulting) Up to \$30K. Youth Employment Program for technically-trained staff. Performance Benchmarking Program (www.performancebenchmarking.org) Links entrepreneurs, R & D institutions, technology brokers and technology transfer centres with info about local sources of financing, best practices, etc. National/international linkages. | | ■ | | ■ | ■ | ■ | |
| | | http://irap-pari.nrc-cnrc.gc.ca <i>Vlad Franjo / 519.971-2015 / vladimir.franjo@nrc.gc.ca</i> | | | | | | | |
| Ministry of Revenue | Ontario Innovation Tax Credit Ontario Business /Research Institute Tax Credit (OBRITC) | <p>Adds 10% to SR&ED Program. 10% refundable tax credit for SR&ED carried out in Ontario. OBRITC provides 20% additionally for SR&ED that takes place in an eligible Ontario research institute, college or university. The Ontario New Technology Tax Incentive (ONTTI) allows a 100% immediate write-off of the eligible cost of qualifying intellectual properties acquired</p> | | ■ | | | | | |
| | | http://www.rev.gov.on.ca/english/credit/oitc http://www.rev.gov.on.ca/english/credit/obritc/ http://www.rev.gov.on.ca/english/credit/ontti/ | | | | | | | |

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| NCE | National Networks of Centres of Excellence (e.g.: Auto21) | Mobilizing research excellence, the NCE bring together researchers and partners from the academic, private, public and non profit sectors in areas of strategic importance for Canada: Information and Communication Technologies; Engineering and Manufacturing; Environment and Natural Resources; and the Health and Life Sciences Three Canadian federal granting agencies – the Canadian Institutes of Health Research (CIHR), the Natural Sciences and Engineering Research Council of Canada (NSERC) and the Social Sciences and Humanities Research Council of Canada (SSHRC) – and Industry Canada combine their efforts to support and oversee the NCE initiative. Auto21 is the prominent local example. http://www.nce.gc.ca/index.htm & www.auto21.ca Dr. Peter Frise / 519.253-3000, ext. 4130 / pfrise@uwindsor.ca | | | | ■ | | | |
| MRI/OCE | Ontario Centres of Excellence | The Ontario Centres of Excellence is the preeminent research-to-commercialization vehicle in Ontario. Five centres working in ICT, technology, environment, energy, materials & manufacturing & photonics. Up to 80% funding for research/development for industry done in Ontario colleges/universities. Also first jobs fund. - \$40,000/50% for highly qualified personnel in their first job. http://www.oce-ontario.org Steve Colbert: Steve.Colbert@oce-ontario.org 519 430 7118 | | ■ | | ■ | | ■ | |
| Ontario Power Authority | Technology Development Fund | Grant fund to promote development and commercialization of technologies to improve electrical supply and conservation. Fund budget is \$1.5 mil with a maximum contribution of \$250,000. See www.powerauthority.on.ca/td fund for guidelines. Phil Bosco / 416.969.6095 / phil.bosco@powerauthority.on.ca | | ■ | | ■ | | | |

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| Natural Sciences and Engineering Research Council of Canada (NSERC) And NRC (National Research Centre) and others | Automotive Partnership Canada (APC) | R&D project support in specific areas, including alternative fuels, next-generation manufacturing, advanced power trains and lighter or more sustainable materials. All projects must have an industrial partner. Funding does not have minimum or maximum thresholds; it is based on project needs. http://www.apc-pac.ca/Index_eng.asp John Wood, 905-403-0600 or john.wood@nserc-crsng.ca | | | | ■ | | | |
| Canada Revenue Agency | Scientific Research and Experimental Development Program (SR&ED) | Tax Incentive to achieve technological advancement to create new materials, devices, products or processes. www.cra.gc.ca / John Harden, 519.973.7999 ext. 6578 or john.harden@cra-acr.gc.ca | | ■ | | | | | |
| Federal – Canadian Crown Corporation | Export Development Canada – Export Guarantee Program Supporting SR & ED | New policy allowing EDC to underwrite bank loans to exporters that receive SR & ED tax credits (as collateral). Guarantees covers lender’s credit facility for up to 90% for guarantees up to \$500 K. and up to 75% from \$500 K to \$10.0 million. http://www.edc.ca/english/index.htm | | ■ | ■ | | | | |
| Industry Canada | Automotive Innovation Fund | The Automotive Innovation Fund (AIF) provides automotive firms \$250 million over five years to support strategic, large-scale R&D projects to build innovative, more fuel-efficient vehicles. Private sector investment of more than \$75 million over five years required. Eligible projects will include vehicle and powertrain assembly operations associated with significant automotive innovation and R&D initiatives. Other large-scale automotive innovation and R&D initiatives will also be considered, provided they meet the \$75 million threshold. Francesco DelBianco / 613-954-3445 / http://www.ic.gc.ca/eic/site/auto-auto.nsf/eng/am02257.html | | ■ | | ■ | | | |

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| | | | | | | | | | |
| Industry Canada | Precarn Industrial T-GAP | Utilizing funding from Industry Canada and other federal sources, Precarn is a not-for-profit corporation that designs and manages intelligent systems research programs and makes possible collaborative efforts that bring together expertise and resources from across Canada to tackle promising, but high-risk, technology opportunities. The funding will cover up to 65% of the total eligible project costs. http://www.precarn.ca http://www.ic.gc.ca / Liana Daltoe, Daltoe.Liana@ic.gc.ca | | ■ | | ■ | | | |
| MRI | Innovation Demonstration Fund (IDF) | The Innovation Demonstration Fund (IDF) focuses on the commercialization and initial demonstration of innovative technologies, processes and/or products. Helps companies in their efforts to commercialize innovative technologies in Ontario. And can provide 50% of eligible costs from \$100,000-\$4 Million. http://www.mri.gov.on.ca/english/programs/idf/guidelines.asp | | ■ | | ■ | | | |
| MRI/MARS/OCE/ISCM | Market Readiness Program | Market Readiness Program provides early-stage financial support and management expertise. The Ministry of Research and Innovation's partners — the MaRS Discovery District and the Ontario Centres of Excellence (OCE) — will work directly with regional organizations to provide up to 40 hours management consulting at no cost to the company. Business Mentorship and Entrepreneurship Program, and IAF – Investment Accelerator Program (\$250k-500k) assists a limited number of companies with early stage new technologies, e.g. prototype analysis. http://www.mri.gov.on.ca/english/news/MarketReadiness072106_bd1.asp see also www.iscm.ca / Trish Barrow, trish.barrow@oce-ontario.org | ■ | ■ | | ■ | | | |
| Ministry of Finance | Tax Holiday | The 2008 budget provides a 10-year Ontario income tax exemption for new corporations that commercialize intellectual property developed by qualifying Canadian universities, colleges or research institutes. | | ■ | | ■ | | | |

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| MITACS Accelerate | Internship Program | For a four-month internship, partner contributes \$7,500 matched by MITACS through federal and provincial funding partners. The intern receives a minimum of \$10,000 for the four-month period, with the remaining \$5,000 supporting other costs associated with the research. Eight and 12-month internships, requiring a \$15,000 or \$22,500 from both the partner and MITACS respectively. www.mitacs.ca Alexandra Reid: 519 504 8982 | | | | ■ | | ■ | |
| Federal – Industrial Technologies Office (ITO) | Strategic Aerospace and Defense Initiative (SADI) | Provides aerospace and defense industries with repayable contributions for strategic R & D projects. Up to 30% of project's total eligible costs. http://oil.ic.gc.ca/eic/site/ito-oti.nsf/eng/h_00022.html / info@ito.ic.gc.ca | | ■ | | ■ | | | |
| OMAFRA | Rural Economic Development (RED) | Removes barriers to economic growth for rural companies. Companies can receive up to 50% grant to support R&D, marketing, and consulting fees. Kevin Montgomery: Kevin.montgomery@ontario.ca 519 676 2750 | ■ | ■ | | ■ | | | ■ |
| COBSC (Canada Ontario Business Service Centre) | Online Database of Support Programs | www.canadabusiness.ca/ontario | ■ | | | ■ | ■ | | |
| DFAIT (Dept. of Foreign Affairs and International Trade) | Virtual Trade Commissioner and Trade and Export | Information support for small and medium enterprises. http://www.tradecommissioner.gc.ca/eng/virtual-trade-commissioner.jsp Andrea Clements / andrea.clements@international.gc.ca / 519.560.2750 | | | ■ | | | | |

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| | | | | | | | | | |
| DFAIT | Going Global Science and Technology Fund | Brings Canadian researchers together in collaborative partnerships with colleagues in foreign countries. Funds face-to-face encounters needed to solidify partnerships to the point where researchers can begin R & D phase. Funds up to 75% of eligible project costs ranging from \$5K to \$75K. Yvonne Lauzon, 613.995.7920, innovation@international.gc.ca | | | | ■ | | | |
| B u s i n e s s M a n a g e m e n t a n d E f f i c i e n c i e s | | | | | | | | | |
| Federal Economic Development Agency for Southern ON | Southern Ontario Development Program (SODP) Community Adjustment Fund (CAF) | Promote economic development, diversification and innovation in Southern Ontario. Eligible projects, expand capacity, improve technology, productivity and competitiveness, access new markets and commercialize innovations. http://southernontario.gc.ca/eic/site/723.nsf/eng/h_00097.html closed to new applications as of Jan. 18, 2010 | ■ | ■ | ■ | ■ | | | |
| BDC (Business Development Canada) | Business Development Bank of Canada | Financial and consulting services with particular focus on emerging and exporting sectors of the economy. Focus on business management training and business planning. P.O. Financing initiative (for Auto Sector), XPansion Loan Program (LOC for export marketing) www.bdc.ca / Ken Broadbent / 519-257-6803 / ken.broadbent@bdc.ca | ■ | ■ | ■ | | | | |
| Ministry of Economic Development and Trade (MEDT) | Business Advisory Services | Provides consulting services to SME's on areas including business planning, retention, expansion, financial assistance, export, etc. http://www.sbe.gov.on.ca Nancy Creighton / 519.252.1704 / 1.800.265.1345 / nancy.creighton@ontario.ca | ■ | | | | | | |
| Industry Canada | BizPaL | Helps companies generate a personalized list of business documents needed for local, provincial and federal governments. Bizpal-perle@ic.gc.ca or bizpal@ontario.ca | | | | | | | ■ |

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| IC / ON MGCS | Canada-Ontario Business Service Centre (COBSC) | Info on federal and provincial business-related programs, services and regulations. First stop access to business information with a focus on small to medium-sized business. www.cbosc.org/ontario or 1.800.567.2345 | ■ | | | | | | |
| MTCU (Ministry of Training, Colleges and Universities) | Canadian Manufacturers and Exporters (CME) Lean Consortium | Together with WEDC, MSBE, IRAP form a lean consortium (funds from TCU, IRAP and NRC). Focus is on business efficiencies, group training, and networking. Pilot in Windsor and London. http://www.cme-mec.ca (800) 268-9684 ext. 3256 / D.Hogg dhogg@hpsinc.ca | ■ | | | | ■ | | ■ |
| Ontario Power Authority (OPA) | Local Energy Distributors - Electricity Retrofit Incentive Program | The Electricity Retrofit Incentive Program funds energy efficiency investments, focusing on improvements in the areas of lighting, motors, heating ventilation , air conditioning (HVAC) and the overall electricity systems Contact: Enwin/Hydro, One/Essex Power http://www.everykilowattcounts.com/ERIP | ■ | ■ | | | | | ■ |
| Natural Resources Canada | NRCan | <ul style="list-style-type: none"> Energy Efficiency programs. Help companies to be more energy efficient. APMA Energy Efficiency Project for APMA members http://oee.nrcan.gc.ca/english/ | ■ | ■ | | | | | ■ |
| Sustainable Development Technology Canada (SDTC) | SD Tech Fund | grant funding to support late stage development and pre-commercial demonstration of clean technology solution to issues of climate change, clear air, water, soil. http://www.sdtec.ca/ Sebastien Prince-Richard 613 234 6313/232 or s.prince-richard@sdtec.ca | | ■ | | | | | |

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| Sustainable Development Technology Canada (SDTC) | NextGen Biofuels Fund | <p>\$500 million fund to support the establishment of first-of-kind large demonstration-scale facilities for the production of next generation renewable fuels; repayable support covers up to 40% or \$200 million of eligible project costs</p> <hr/> <p>nextgenapplications@sdtc.ca or 613 234 6313/250 www.sdtc.ca</p> | ■ | ■ | ■ | ■ | ■ | ■ | ■ |
| Crown Corporation | Canadian Commercial Corporation | <p>Acts as Canada's international contracting and procurement agency. Assist to gain access to foreign markets.</p> <p>613.996.0034 / http://www.ccc.ca</p> | ■ | ■ | ■ | ■ | ■ | ■ | ■ |
| FedNor/ Industry Canada | Community Futures Development Corp. | <p>Community-based, not-for-profit organizations encouraging entrepreneurship and economic opportunities. Can assist in strategic community planning, socio-economic development, business services and access to capital particularly in rural areas. Our area is supported by the Essex Community Futures Development Corporation.</p> <p>www.http://www.essexcfdc.on.ca / Linda Scott / 519.776.4611 lscott@essexcfdc.on.ca</p> | ■ | ■ | ■ | ■ | ■ | ■ | ■ |
| MEDT/WEDC | Starting a Business | <p>Windsor-Essex Small Business Enterprise Centre providing entrepreneurship and business start-up guidance.</p> <p>http://www.windsor-essex-small-business.com / Sabrina Demarco / 519.253.6900 / sdemarco@windsor-essex-small-business.com</p> | ■ | ■ | ■ | ■ | ■ | ■ | ■ |
| MEDT/WEDC/ University of Windsor | OPTIC/Virtual Incubator | <p>Supports new business. Partnership between Windsor Essex Economic Development Corporation and Odette School of Business. Initiative offered through Communities in Transition.</p> <p>mmeldrum@uwindsor.ca ; optic@uwindsor.ca / 519.253.3000, ext. 4257</p> | ■ | ■ | ■ | ■ | ■ | ■ | ■ |
| Windsor-Essex Portal | Community Website | <p>Provides community info and ICT infrastructure for document sharing</p> <p>http://www.windsor-essex.info/wps/portal</p> | ■ | ■ | ■ | ■ | ■ | ■ | ■ |

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| D i v e r s i f i c a t i o n | | | | | | | | | |
| MEDT (Ministry of Economic Development and Trade) | Directory of Ontario Manufacturers * | Searchable online directory of ON manufacturers. Energy Connections Registry: Database of companies doing work in alternative energy http://www.Ontario.ca/energyconnections | | | | | ■ | | |
| MEDT (Ministry of Economic Development and Trade) | Ontario Aerospace Council | Promote and assist Ontario manufacturer's as suppliers for aerospace industry http://www.ontario.org / 519-895-2442 Rod Jones rjones@ontario.org | ■ | | | | | | ■ |
| MEDT | Trade (and Virtual) Missions | Missions planned on ongoing basis and have included Alberta, China and virtual trade mission Windsor-Essex/China; Windsor-Essex/India and Windsor-Essex/Mexico. www.choosewindsorsex.com / Tracy Pringle / 519.255.9200 | | | | | ■ | | |
| MEDT/OCC | Export Market Access | Provides up to 50% (max \$30,000) to assist companies to expand their export markets. Can apply for use in markets you are already in. www.exportaccess.ca Nancy Creighton: Nancy.creighton@ontario.ca | ■ | ■ | ■ | | | | |
| W o r k f o r c e D e v e l o p m e n t | | | | | | | | | |
| MTCU (Ministry of Training, Colleges and Universities) | Workforce Windsor Essex (a Labour Market Partnership) | Multi-sectoral board focusing on strategic planning and facilitating collaboration supporting workforce development in Windsor Essex. Diane Soucie, diane@workforcewindsorsex.com , 519-255-6545, ext. 6945 | | | | | | ■ | |

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| | | | | | | | | | |
| Min. of Revenue | Co-operative Education Tax Credit | Refundable tax credit for businesses that employ post-secondary students enrolled in a qualifying program. Maximum credit is \$3,000 per placement. | | ■ | | | | ■ | |
| MTCU (Ministry of Training, Colleges and Universities) | Labour Adjustment Committees | Conduit for companies to access pre-screened candidates for employment. http://www.edu.gov.on.ca/eng/tcu/employees/aap.html Jim Parry / james.parry@ontario.ca | | | | | | ■ | |
| MTCU (Ministry of Training, Colleges and Universities) | Literacy and Basic Skills | Literacy, Numeracy and Computer skills instruction addressing the needs of those with literacy challenges. http://www.edu.gov.on.ca/eng/training/literacy/main.html Laura Hamilton / laura.a.hamilton@ontario.ca | | | | | | ■ | |
| Min. of Labour | Workplace Gateway | Small business consultants provide advice re HR issues, payroll, employer/employee rights http://www.labour.gov.on.ca/english/index.html | ■ | | | | | | |
| Industry Canada | Small Business Internship Program | The program covers up to 75% of the wages for the duration of 12 weeks for a student intern hired by companies within the ICT/e-commerce sector. http://www.ic.gc.ca/eic/site/sbip-pspe.nsf/eng/home | | | | | | ■ | |
| CME/EAC | Employer's Advocacy Council | EAC provides members with the tools and knowledge required to become leaders in the field of Occupational Health and Safety, Prevention and Disability Management 519.748.5771 or 1.888.663.4929 / fred@EACforEmployers.org / http://www.eacforemployers.org | ■ | | | | | ■ | |

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| Service Canada | Worksharing Program | <p>Work-Sharing is an adjustment program designed to help employers and workers avoid temporary layoffs when there is a reduction in the normal level of business activity. Work-Sharing Agreements must be agreed upon by both employee and employer representatives, and approved by Service Canada. The agreements may last up to one year.</p> <p>Vivian Whaley viv.whaley@servicecanada.gc.ca , 519 560 2638 http://www.servicecanada.gc.ca/eng/work_sharing/index.shtml</p> | | ■ | | | | | |
| Southern Ontario Development Program | AIME | <p>Up to 75% of training costs. 15 – 1500 employees. Application must be submitted by Dec 31 09. Training completed by Mar 31 2010. (Applications can be made until funds are fully allocated – to be announced on the website.) http://www.yveslandryfoundation.com/article/128/aime_initiative_feddev_english.html www.yveslandryfoundation.com</p> | | ■ | | | | ■ | |
| MTCU (Ministry of Training, Colleges and Universities) | Targeted Wage Subsidy (TWS) | <p>Provides employers with a wage subsidy for qualifying new hires for up to 36 weeks. Offsets cost of new employee "learning curve. Eligible candidates are those new hires facing multiple employment barriers and most in need of assistance. http://www.edu.gov.on.ca/eng/tcu/employers/wageSubsidy.html John Alexander / john.alexander@ontario.ca</p> | | ■ | | | | ■ | |
| MTCU (Ministry of Training, Colleges and | Job Connect (E & Fr) | <p>Provides wage subsidy of up to \$4000/employee to employers hiring qualified applicants.</p> | | ■ | | | | ■ | |

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| Universities) | | http://www.edu.gov.on.ca/eng/tcu/apprentices/jobconnect.html / Beth Pirouet / bpirouet@stclaircollege.ca / 519.253.4461 x32 or June Muir / june@uhc.ca / 519.944.4900 | | | | | | | |
| MCSS (Ministry of Community Social Services) | Ontario Works | Employer partnership linked with WEEDC. Pre-employment and on the job training, employment-related expenses, and job matching with employer. http://www.mcass.gov.on.ca/mcass/english/pillars/social/programs/ow.html / Teresa Piruzza tpiruzza@city.windsor.on.ca or Sabrina DeMarco sdemarco@choosewindsoressessex.com | | ■ | | | | ■ | |
| MTCU (Ministry of Training, Colleges and Universities) | Apprenticeship Training Tax Credit | TCU offsets training costs for employers who train to standard. Provides a standard for hiring employers. Consultants market employer advantage in participating in apprenticeship, providing program info and advice. Can provide up to \$5,000/year for 3 years/apprentice regardless of employee's age/time within company. http://www.edu.gov.on.ca/eng/training/apprenticeship/appren.html Margaret Willis / 519.973.1441 / margaret.willis@ontario.ca | ■ | ■ | | | | ■ | |
| MTCU (Ministry of Training, Colleges and Universities) | Ontario Youth Apprenticeship (OYAP) | School-to-work transition program available to students in Grades 11 and 12. Students earn cooperative education credits through work placements in skilled trades. Screening and hiring at no cost to employer. http://www.edu.gov.on.ca/eng/tcu/apprentices/oyap.html Margaret Willis / 519.973.1441 / Margaret.willis@ontario.ca | | | | | | ■ | |
| MTCU (Ministry of Training, Colleges and Universities) | Loans for Tools Program | Provides apprentice with financial assistance to purchase tools. http://www.edu.gov.on.ca/eng/tcu/apprentices/tools.html Margaret Willis / 519.973.1441 / margaret.willis@ontario.ca | | ■ | | | | ■ | |

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| MTCU (Ministry of Training, Colleges and Universities) | Apprenticeship Scholarship & Signing Bonus | Provides cash incentives to employers registering qualifying candidates and to qualifying newly-registered apprentice. http://www.edu.gov.on.ca/eng/tcu/employers/emp_bonus.html Margaret Willis / 519.973.1441 / margaret.willis@ontario.ca | | ■ | | | | ■ | |
| Federal (CRA) | Apprenticeship Job Creation Tax Credit | Provides eligible employers with credit up to a maximum \$2,000 per year per apprentice http://www.cra-arc.gc.ca/whtsnw/pprntcshp-eng.html Margaret Willis / 519.973.1441 / margaret.willis@ontario.ca | | ■ | | | | ■ | |
| C a p i t a l i z a t i o n a n d F i n a n c i n g | | | | | | | | | |
| MEDT (Ministry of Economic Development and Trade) | Advanced Manufacturing Investment Strategy (AMIS) Closed for new applications | \$500 million repayable loan program with an interest incentive. Designed to encourage companies to transform processes through technology application achieving higher productivity. Eligibility limits and assistance allow projects creating and/or maintaining 50 jobs and/or investing eligible capital investment of \$10 million (over a five year period) are eligible for 30% AMIS financing http://www.investinontario.com/resources/government_programs_progdetails.asp?pID=73 / Nancy.Creighton@ontario.ca | | ■ | | | | | |

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| Min./Agency | Program | Purpose | Business Retention and Expansion Consulting | Financial Assistance | Export | Research / Commercialization | Networking | Skilled Workforce | Other |
|--------------------------------------|--------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------|----------------------|--------|------------------------------|------------|-------------------|-------|
| | | | | | | | | | |
| BDC (Business Development Canada) | Business Development Bank of Canada | <ul style="list-style-type: none"> Financial and consulting services with particular focus on emerging and exporting sectors of the economy. Focus on business management training and business planning. Expansion loan or line of credit for export marketing Purchase Order (PO) financing for auto sector covers 100% of costs to ramp up production of new parts. 80% of supplies and working capital to the point of invoicing. Can be used for companies diversifying into new markets. | ■ | ■ | ■ | | | | |
| Federal – Canadian Crown Corporation | Export Development Canada | <p>Crown corporation that supports and develops, directly or indirectly, Canada's export trade and Canadian capacity to engage in that trade and to respond international business opportunities. The majority of clients are small business. EDC provides insurance and financial services, bonding products, and small business solutions to Canadian exporters and investors, EDC also provides online credit risk management tools. Services include export financing to customers, receivable insurance and due diligence.</p> <p>http://www.edc.ca Dave Offenbacher: doffenbacher@edc.ca ; 519 974 7674</p> | ■ | ■ | ■ | | | | ■ |
| Ministry of Research and Innovation | Ontario Emerging Technologies Fund (OETF) | <p>Maximum of \$50 million/year for 5 years to co-invest in ON companies involved in clean technology, life sciences, Info and Communications Technology and digital media. Managed by Ontario Capital Growth Corporation (OCGC).</p> <p>ocgc@ontario.ca / 416.325.6874 www.ocgc.gov.on.ca or www.ontario.ca/ocgc</p> | | ■ | | ■ | | | |
| Industry Canada | Small Business Financing Program | <p>Loan available from any chartered bank for companies with less than \$5 M. in revenues for capital acquisition. Up to \$350 K. (\$500 K. for real estate) at prime + 3% www.ic.gc.ca/csbfa 1.866.959.1699</p> | ■ | ■ | | | | | |

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LOCAL CONTACT LISTING

| Name | Organization | Email | Telephone |
|----------------------------------------------------------|-------------------------------------------------------------------------------------------------------|----------------------------------------------------------|--------------------------------|
| R e g i o n a l P r o g r a m C o n t a c t s | | | |
| Tracy Pringle | WindsorEssex Economic Development Corporation | tpringle@choosewindsor.essex.com | 519.255.9200 |
| Teresa Piruzza Diane Quinn | City of Windsor/County of Essex Social Services | tpiruzza@city.windsor.on.ca dquinn@city.windsor.on.ca | 519.255.5200 519.255.5200 |
| Linda Scott | Essex Community Futures Development Corp. | lscott@essexcfdc.on.ca | 519.776.4611 |
| Diane Soucie | Workforce WindsorEssex | diane@workforcewindsor.essex.com | 519-255-6545 |
| P r o v i n c i a l P r o g r a m C o n t a c t s | | | |
| John Alexander Irene Kent | Employment Ontario, Ministry of Training Colleges and Universities (TCU) – Employment Services | John.alexander@ontario.ca Irene.kent@ontario.ca | 519.972.6892 519-972-4805 |
| Nancy Creighton | Ministry of Economic Development and Trade | Nancy.creighton@ontario.ca | 519.252.1704 1-800 265-1345 |
| Margaret Willis | Employment Ontario, Ministry of Training Colleges and Universities (TCU) / Apprenticeship | Margaret.willis@ontario.ca | 519.973.1342 |
| Jim Parry | Employment Ontario, Ministry of Training Colleges and Universities (TCU) / Labour Adjustment Programs | James.parry@ontario.ca | 519. 973-4927 |
| F e d e r a l P r o g r a m C o n t a c t s | | | |
| Diane Cloutier Liana Daltoe | Industry Canada | Cloutier.diane@ic.gc.ca Daltoe.liana@ic.gc.ca | 519.271.5321 519.971.2031 |
| Rainer Kunau | Canadian Consulate General (Detroit MI) | rainer.kunau@international.gc.ca | 313.446.7015 |

This report has been compiled collaboratively to assist businesses in Windsor and Essex County. The following individuals and organizations represent an excellent source of information on the initiatives identified within this document and can be considered as a reliable local contact to offer additional guidance.

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